



FGCAR New Member Guide

**Florida Gulfcoast Commercial
Association of REALTORS®**
2918 W Kennedy Blvd.
Tampa, FL 33609

 www.fgcar.org
 [FloridaGulfcoastCommercial](https://www.facebook.com/FloridaGulfcoastCommercial)
 www.linkedin.com/in/FGCAR



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MEET THE 2022 PRESIDENT

Ben Dikman

Ben Dikman is a 3rd generation Tampa commercial real estate professional with over 18 years of experience in the industry with a focus on Tenant Representation. Known for his innovative new ideas and extensive market knowledge of Office, Industrial and Retail properties, Ben established a reputation with his clients for attentive service, thorough attention to analysis, and aggressive pursuit of his clients' interests. Ben also spent 3 years working for Xceligent which provides him with a unique understanding of the utility of data and how it applies to the Commercial Real Estate industry. Ben is a University of South Florida graduate, a former CCIM board member, and is currently serving as the President of the Florida Gulfcoast Association of Realtors®.

Ben Dikman
2023 FGCR President

The Value of Membership

Whether you are new to commercial real estate or are an experienced agent or broker, Florida Gulfcoast Commercial Association of REALTORS® ensures you have the tools and support you need to succeed.

Our goal is to help build your business and thrive in a competitive environment; through professional development programs, legal and technical support, and access to technology and tools, all while being surrounded by a network of dedicated professionals.

FGCAR is highly regarded among commercial real estate professionals across Tampa Bay and Florida. Being a member helps you stand out and places you among the best in the industry.



Benefits of Membership

Member benefits vary between membership levels. No matter the level you choose, each membership has significant benefits and opportunities. All members can participate in:

**MONTHLY PITCH/
MARKET INTEL SESSIONS**

**PROFESSIONAL
DEVELOPMENT CLASSES
& WEBINARS**

**NETWORKING
& SOCIAL EVENTS**

WOLIGO HEALTH INSURANCE

**35% DISCOUNT TO *CREXI*.
A COMMERCIAL LISTING SERVICE**

ANNUAL PINNACLE AWARDS

Membership Types

When you join FGCAR, you will select one of the following membership levels. Choose one that best supports you and your professional goals.



PRIMARY REALTOR® MEMBER

\$629

Licensed broker or salesperson who is not currently a primary member of another REALTOR® Association.

[LEARN MORE](#)



SECONDARY REALTOR® MEMBER

\$260

Licensed broker or salesperson who is currently a Primary Member to another REALTOR® Association.

[LEARN MORE](#)



INSTITUTE AFFILIATE MEMBER

\$280

Designee who submits dues directly to NAR and FR via their certification organization but wishes to take advantage of the benefits of FGCAR and its professional community.

[LEARN MORE](#)



FGCAR LOCAL INDIVIDUAL LICENSEE

\$280

Commercial real estate licensed broker or sales agent who wishes to enjoy the benefits and services.

[LEARN MORE](#)

*New members pay a prorated price based on the month they join.

Primary & Secondary members have access to:



RPR® COMMERCIAL

Commercial system that enables brokers and agents to pull street level data to enhance their marketing material.



FORM SIMPLICITY

Access to the commercial forms you'll need to close your deals.



LEGAL HELPLINE

Access to legal professionals available to guide you on commercial real estate related challenges.



TECH HELPLINE

Support team to help resolve any technology challenges you may have.



Crexi

The future of commercial real estate starts with Commercial Real Estate Exchange, Inc. ([Crexi](#)) – a commercial listing tool that allows brokers and agents to reach thousands of buyers, tenants, and institutions that are searching every day for their next commercial property. As a broker and/or agent, you can **list all your properties on Crexi to reach more leads for free.**

Today, Crexi empowers nearly 2 million buyers, brokers, and tenants each month to explore over \$2 trillion of property value nationwide and has helped to close upward of \$330 billion in transactions.

As a member of FGCAR and NAR you are entitled to a **35% off discount on [Crexi Pro](#).** To get started you can email our Crexi representatives Brittany Borman at bborman@crexi.com and Jordan Kotlar at jordan@crexi.com.



As a FGCAR member, you have access to the health care coverage you need and deserve through [Woligo](#). Woligo is an insurance provider that connects self-employed professionals and small business owners to the health coverage needed to support their lifestyle. This benefit includes:

PERSONAL INSURANCE + BENEFITS	BUSINESS INSURANCE	BANKING + RETIREMENT
Most REALTORS® earn their income from commissions and hustle to make it happen. But, what would happen to your income if you were unable to work for a period of time due to an injury or illness? Through Woligo you can get personal insurance and benefit products to help protect the different parts of your life. Learn more.	In real estate, you have to deal with inherent liabilities. If a client claims you misrepresented property conditions or thinks you breached your duties, you could be on the hook for damages, legal fees, and a whole lot more. Business insurance through Woligo will give you a safety net when you need it most. Learn more.	As an independent contractor, you may not have an option to sign up for an IRA or savings account with your broker. But, that doesn't mean it's any less important for you to make plans for your retirement. Learn more.

Get a personalized quote today for [individual health insurance](#) or [small group insurance](#). Enrollment is easy with Woligo's dedicated staff and state of the art technology.

For questions, contact Woligo [by email](#) or call a Woligo Licensed Agent at [\(888\) 633-5229](#), select option 1 after dialing. Additional questions can be directed to admin@fgcar.org or by phone at [\(813\) 291-2743](#).

Application

Now you know about all the amazing benefits you get with an FGCAR Membership. What are your next steps?

1. Follow us on social media to get the latest updates.
2. Make sure you are in good standing with your primary association or broker.
3. [CLICK HERE TO APPLY ONLINE](#)

Thank you for choosing Florida Gulfcoast Commercial Association of REALTORS®.



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